# Thomas Hirschmann

#### Data & Al Innovation

#### **EDUCATION**

2024	Finalisation of PhD on resilience & creativity, University of Mannheim, Germany
2006	Distinguished thesis certification: Evolutionary causation of risk-related consumer behavior
2006	Diploma in psychology, University Ludwig-Maximilian, Munich, Germany
2004	Diploma in law, University Ludwig-Maximilian, Munich, Germany

## **EMPLOYMENT & PROFESSIONAL ACTIVITIES**

2021-present	CoreCortex, Al-powered Innovation, London
2019-present	CEO, successfully applied computational creativity & innovation methodologies to drive transformation and innovation for brands, corporations and investors.  Behavioural Economy, Behavioural Innovation, London  CEO, successful application of psychological frameworks to behavioural data
2017-2019	to drive digital transformation and innovation for brands, corporations and investors.  Transformation, Digital Consulting, London  Successfully delivered critical growth and value-increasing business analyses and insights for international corporations and brands, enabling business-critical transformations.
2017	Onefourzero Group, digital diligence agency for private equity investors, London  Head of Insights, leading a team to successfully deliver digital key insights informing critical investment decisions in private equity.
2015-2016	Mindshare UK, Media Agency, London  Digital Insights Director, successfully led a team developing and delivering business intelligence products and services using digital data based behavioural insights.
2012-2014	We Are Social, Social Media Agency, Munich & London  Successfully lead social media communication teams as Account Director for international brands like Intel, F-Secure, o2/Telefónica, Metro, Mondelez, Siemens.
2010-present	Evonovation, Evolutionary Innovation, Munich & New York  Successfully developed biology & evolution inspired innovation approaches for international clients in the automotive, finance, and service industry.
2008-2009	Dr. Axel Berg, Member of German Parliament, Munich  Successful coordination and communication of political strategies.
2006-2008	BMW AG, Motorcycles Division (BMW Motorrad), Munich Successfully managed complex marketing innovation processes leading to tangible results both from a revenue and innovation perspective.

## **ACADEMIC AFFILIATIONS**

2024-present	Bayswater College, London, UK
2022-present	Toulouse University, Toulouse Business School (TBS), Toulouse, France
2021-present	Kent University, Kent Business School (KBS), Canterbury, Kent, UK
2020-present	Bern University of Applied Sciences (FHGR), Switzerland
	Chur University of Applied Sciences (HTW), Switzerland

#### **KEY RESEARCH INTERESTS**

Artificial and natural intelligence, human-Al-interaction design, creativity, innovation, digital identity, trust & value creation, digital communication, neural networks & neural plasticity, evolutionary drivers of social behavior, resilience.

#### PRACTICAL EXPERIENCE

- Digital audience and behaviour research for B2C/B2B/B2G clients, focusing on digital identities & online communities, digital literacy & cyber resilience, information & data security and risk management.
- Digital insights lead on research projects across various industries including B2B, automotive, luxury, retail & hygiene, using a broad array of digital insights tools such as Crimson Hexagon, Pulsar, Brandwatch and Gephi.
- Project, client and strategy lead on digital projects for international clients such as F-Secure, Intel, Telefónica, Metro, Mondelez, and Siemens with responsibility for global client budgets and teams.
- Consulting at BMW's dept. for Marketing Innovation, introducing social commerce for individualised products.
- Managing marketing innovation processes at BMW Motorrad: Introducing open innovation as means to integrate new research & insights sources into the product development.

## **TEACHING**

- Embracing Al for Business at Kent University, Canterbury, Kent, UK (Lecturer)
- Delivering Innovation at Kent Business School, Kent University, Canterbury, Kent, UK (Lecturer)
- Applied Data Science at Bayswater College & Pearson Business Schoool, London (Lecturer)
- Finance, Technology & Risk Management at Pearson College London (Lecturer)
- Financial Data & Risk Analysis at Pearson Business Schoool, Pearson College London (Lecturer)
- Predictive Analytics & Big Data at Pearson Business School, Pearson College London (Lecturer)
- Perception Psychology at University of Applied Sciences Bern, Switzerland (Lecturer)
- Creativity & Communication Psychology at University of Applied Sciences Chur, Switzerland (Lecturer)
- Motivation Psychology at Federal Employment Agency of Germany (Instructor)
- Criminal Law at University of Bayreuth, Germany (Instructor)

## **GRANTS, AWARDS & CERTIFICATIONS**

- 2024 Human-Computer Interaction for AI Systems Design (Cambridge University)
- 2014 Member of the Jury for the FAMAB Marketing Award (Category Digital / Cross)
- 2013 HR Excellence Award for "The Manager's Call", digital recruiting campaign for client Siemens
- 2011 InnoCentive Challenge "Games for Health" Award
- 2003 German National Academic Fellowship
- 2002 Friedrich Ebert Fellowship

## **ORGANIZATIONS**

- International Society for Human Ethology (ISHE)
- European Human Behaviour and Evolution Association (EHBEA)
- North-Eastern Evolutionary Psychology Society (NEEPS)
- Applied Evolutionary Psychology Society (AEPS)

## **LANGUAGES**

- German (mother tongue)
- English (business fluent)
- Spanish (fluent, Diploma de Español como Lengua Extranjera Superior)
- French (basic knowledge)

#### **SERVICE**

- Tech & Research Lead at GetSparked Al Community, 2024
- Hosting of 1st Annual Workshop of the Applied Evolutionary Psychology Society at Binghamton, 2011
- 2nd Vice President of the Applied Evolutionary Psychology Society

## **PUBLICATIONS**

#### **BOOK CHAPTERS:**

- Hirsig, C. & Hirschmann, T. (2010). Atizo: Unterststützung durch Produkt-, Dienstleistungs- und Marketing-ideen. In: Gassmann, O. (Ed.) Crowdsourcing. Innovationsmanagement mit Schwarmintelligenz. Interaktiv Ideen finden. Kollek tives Wissen effektiv nutzen. Mit Fallbeispielen und Checklisten. Hanser, München.
- Hirschmann, T. (2015). Markenmedien Medienmarken. Warum Facebook, Twitter & Co. keine Erfolgsgarantie für Markenkommunikation darstellen. In: Regier, S., Schunk, H., & Könecke, T. (Ed.) Marken und Medien. Gabler | Sprin ger, Wiesbaden.

#### PEER REVIEWED ACADEMIC ARTICLES:

- Hirschmann, T. & Mueller, K. (2011). Social value creation: outline and first application of a resource management approach to innovation. Internat. Journal of Innovation and Sustainable Development, Vol. 5, Nos. 2/3, pp.276-91.
- Roth, S., Kaivo-Oja, J. & Hirschmann, T. (2013). Smart regions. Two cases of crowdsourcing for regional development. International Journal of Entrepreneurship and Small Business, Vol. 20 (3), pp.272-285.
- Hirschmann, T., Hartley, N. & Roth, S. (2020). Can we build resilience by way of creativity? Artistic ventures in a London hospice, Internat. Journal of Entrepreneurship and Innovation Mgmt., Vol. 24(2/3), pp.116-131.